

ERIC MAJORS

Pensacola, FL 32504, USA • +1-850-888-2408 • EricMajors@EricMajors.com

PROFESSIONAL SUMMARY

Dynamic leader with over 35 years of experience in engineering with a proven track record at Verato Group, Inc. consulting company excelling in project management and business development. Spearheaded innovative software and hardware solutions, enhancing automation and customer relations. Expert in C/C++, PERL, MT4 and other languages and adept at negotiating strategic partnerships, driving significant growth and efficiency in complex financial environments around the world.

SKILLS

- Project Management & Problem Solving
- Digital Design Experience, Verilog, VHDL
- International Business Development & Deal Making
- Financial and Trading Systems Development
- Software Development, C/C++, PERL, HTML, CSS, SQL and others, MT4.
- Process automation and web development

EXPERIENCE

Vice President of Engineering

May 2008 - Current

VERATO GROUP, INC. | Pensacola, Florida, USA

- Business Process Automation & Engineering: Project Manager Role Description: Worked with several clients in their businesses in order to successfully identify process flows that can be automated, wrote the specifications, managed teams and used various software languages including PERL, C/C++, HTML, CSS to complete automation software systems.
- International Banking & Exchanges: Financial Exchange Executive Project Manager. Start a Crypto-Currency and FOREX exchange, and conventional Bank for a client
- Financial Markets Analyst: Lead Trader, Analyst and Automated Market Trading Systems Developer Role Description: Financial Market Trading Systems Development and Trading.
- Developed Trade Series Management (TSM) Theory and trading system generating higher than average profits during a 6 month life cycle.
- Wrote several books, see the Publications section.
- Acquired a local Construction Company and got another degree in Construction Estimation, for a software project.

Principal and Owner

March 2005 - August 2008

BURLINGTON GAP, INC. | Cape Town, South Africa

- Majority Owner, Visionary and 'Key Accounts' manager for international business development and capital formation, acquiring investment banking Advisory contracts for more than 12 businesses.
- Successfully worked with the South African Reserve Bank regulators to establish methods to list South African businesses on U.S Stock Exchanges in order to obtain equity financing from the U.S Investment community.
- Managed, mergers, acquisitions, financing & advertising

CEO & Chairman of the Board

March 2000 - March 2005

MAXIMUM DYNAMICS, INC. | Cape Town, South Africa & 7 Other Countries

- Chief designer and architect of a web based global projects management and hedge fund management system known as Datalus using C, C++, MySQL, HTML and Java
- Owned and operated two Internet Service Providing (ISP's) companies, acquiring IP block space, in association with ARIN etc

- Acquired various companies and exclusive rights to sell products throughout the world including, Mobile Point of Sale Systems, Mobile Tracking and Logistics Companies, Education Products and projects management
- Created an international business Advisory board with delegates from various countries including Mexico, China, the U.S and South Africa

Vice President (Interim)

May 1999 - June 2001

INFE.COM, INC. | Colorado Springs, Colorado, USA

- Served as officer of the technology infrastructure company that assisted in capital formation and professional staffing of publicly traded companies. Prepared technology valuation reports and Created and managed Angel Fund
- Developed and managed an internal project management system using C/C++, PERL, HTML and MySQL

President & CEO, Registered Investment Adviser Firm Owner

March 1999 - March 2005

FORCE FINANCIAL SYSTEMS GROUP, INC. | Colorado Springs, Colorado, USA

- Registered Investment Adviser (Series 65) & Adviser Firm Owner acting as Fund Manager for 2 Hedge Funds
- Author of a book about technical trading analysis, 'Introducing the Markets and Technical Analysis.' and developed related software in PERL, HTML and C++
- Prepared Technology Valuations & Reports for investor relations for publicly held companies

Senior Software Engineer

June 1998 - December 1999

MCI WORLDCOM, INC. | Colorado Springs, Colorado, USA

- Design and maintenance engineer for Automated Trunk Routing Program (ATR)
- Assisted with the integration of desperate telephony acquisitions and assets into WorldCom networks
- Left to form own business Force Financial Systems Group, Inc

Instructor / Faculty Computer Science (Part Time)

January 1998 - June 2001

DEVRY INC Technical College | Colorado Springs, Colorado, USA

- Successfully taught Object Oriented C & C++ programming language, Beginner Intermediate and Advanced obtaining above average reviews from students.
- The organization was formerly Denver Technical College. Resigned to pursue other business.

Digital Hardware & Software Design Engineer

February 1997 - June 1998

CATALINA RESEARCH, INC. | Colorado Springs, Colorado, USA

- Design engineer for latest Fast Fourier Transform (FFT) and associated ASIC chips using VHDL, Verilog & Synopsys design systems and used PERL to create the chip test and workflow software for the entire company.
- Left when the company was sold

Digital Hardware and Software Design Engineer, Contractor

September 1994 - April 1997

FORD MICROELECTRONICS, INC. | Colorado Springs, Colorado, USA

- Participated in the design of the PRIDE power-train and power-plant control chip, for use in high performance cars including the Jaguar, using Verilog Hardware Description Language, C, C++, Synopsys, Opus and other digital design tools
- Left when the contract was completed.

Software Engineer

September 1988 - April 1994

INFOCALL, INC. | Colorado Springs, Colorado, USA

- Managed, maintained and re-designed database and related software for one of the first online staffing businesses
- I left the position when the company was dissolved.

EDUCATION

Certified Construction Estimator

San Diego State University

November 2018

Certified Advanced Commercial Roofing Systems Applications

Conklin Company Inc., Kansas City, Missouri

September 2018

Certified Professional Consciousness Coach

International Coaching Federation

August 2008

Series 65

Uniform Investment Adviser Law Examination, Colorado

June 1999

Bachelors of Science - Electrical Engineering

University of Colorado

December 1995

Certified Mitchell Award - Leadership & Aerospace Education

U.S.A.F. Aux., Burbank, California

March 1987

Certification in Electronics and Programming

United Electronics Institute, Van Nuys, California

June 1986

KEYWORDS

Projects Management, Business Development, Product Development, Process Automation, Investment Banking, Funds Management, Trading, Expert Trader, Currencies, Software Systems Design, Hardware Systems Design, Databases, Leadership, Coaching, Writing, Construction Industry, Speaking

PUBLICATIONS

Eric Majors is the author of the following books on [Amazon.com](https://www.amazon.com)

- Dot Money
- Financial Markets And Technical Analysis
- Dealing with Loss For Believers and Everyone
- TopTraders.Pro Online Course